

The Diagnostic Bottleneck is at a Breaking Point

Q-

49%

of radiologists report severe burnout

(Source: Medscape Radiologist Lifestyle Report 2024)



~5%

clinically significant error rate in radiological interpretations

(Source: Radiological Society of North America - RSNA)



\$75B

annual economic waste from misdiagnosis & inefficiency (US + EU)

(Source: Healthcare Economics Research Consortium 2024)



The Clinical Co-Pilot/

Augmented Accuracy

Al serves as a vigilant second reader, reducing diagnostic errors.

Accelerated Workflow

Reduce report turnaround time by up to 40%.

Unshakeable Trust

Explainable AI (XAI) eliminates the 'black box'—clinicians see what AI sees.



From Image to Insight in Seconds





Medical images are securely uploaded via HL7/FHIR integration with automatic quality validation.

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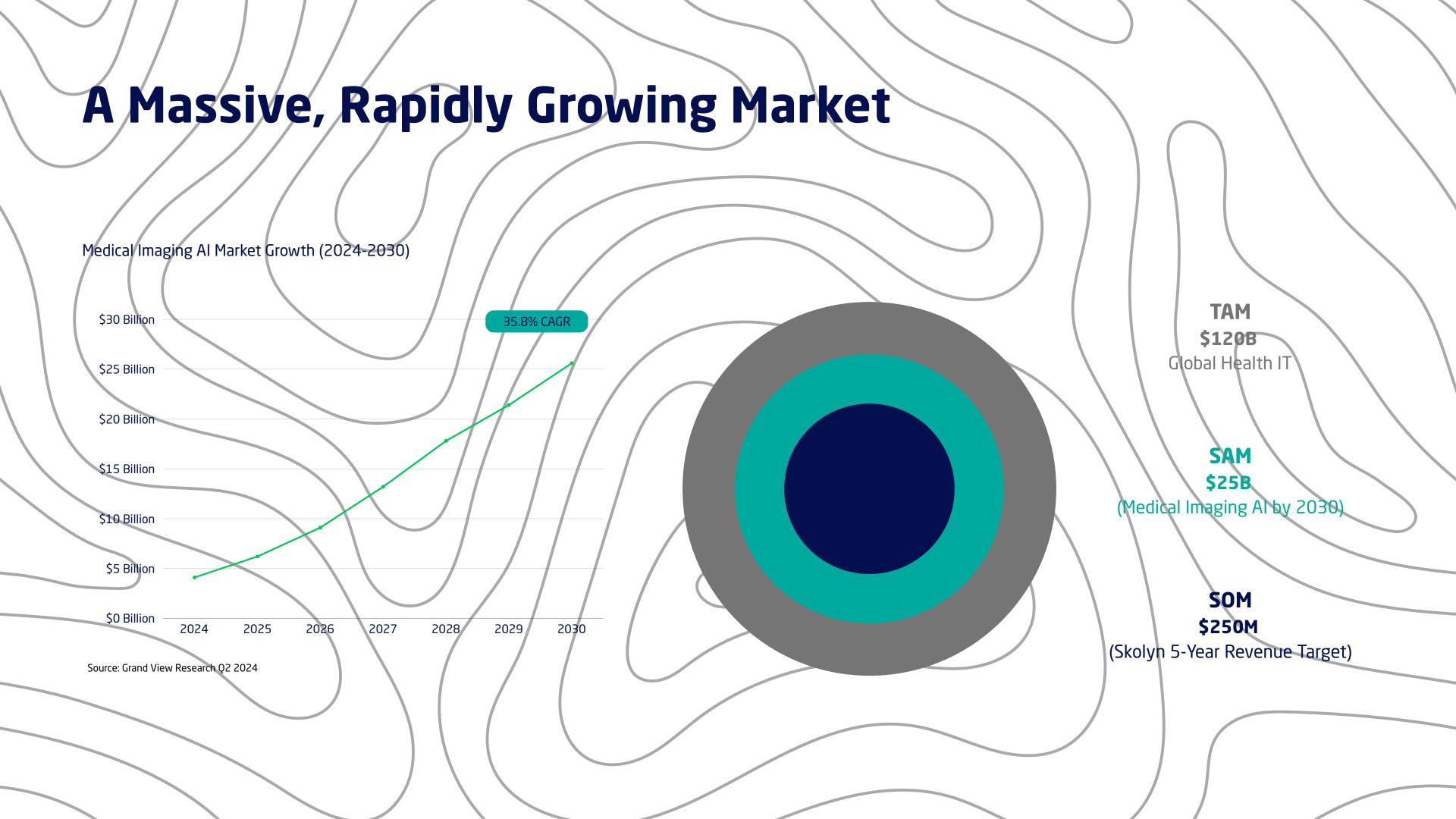


Our deep learning model analyzes the image across 127 pathological indicators in <3 seconds.





Explainable Al shows exactly what the model detected, building clinician trust and enabling verification.



A Proven B2B SaaS Model for Scalable, Recurring Revenue

Professional

Target: Small radiology practices (5-15 radiologists)

\$1,800/month

Features

Single modality (X-ray), up to 5,000 scans/month, email support.

Enterprise

Target: Hospital radiology departments (15-50 radiologists)

\$5,500/month

Features

Multi-modality (X-ray + CT), unlimited scans, priority support, custom integrations.

Platform

Target: Large health systems (50+ radiologists, multi-site)

Custom (Starting at \$15,000/month)

Features

Full platform access (all modalities), API access, dedicated CSM, white-label options.



Target ACV \$60,000+



Gross Margin

85%



Churn Rate

<8% annually



LTV:CAC Ratio

5:1



Expansion Revenue

30% of ARR from upsells

A New Category of Transparent Al













Diagnostic Accuracy









Workflow Integration & Clinical Trust

Category Definition

The medical AI industry has faced a critical paradox: models achieved high accuracy but remained untrustworthy 'black boxes,' stalling clinical adoption. Our proprietary Explainable AI (XAI) architecture shatters this paradigm by making the AI's reasoning fully transparent and auditable. This creates the first and only category of AI that functions not as an opaque oracle, but as a trusted clinical co-pilot, finally uniting machine precision with the human confidence required for real-world care.

"Only Skolyn combines >95% accuracy with full explainability"

A Phased Strategy

Land, Prove, Expand, Scale

- 5+ paid pilot programs with Tier-1 hospitals
 - 2+ peer-reviewed publications
 - CE Mark certification secured
 - 50,000+ scans processed

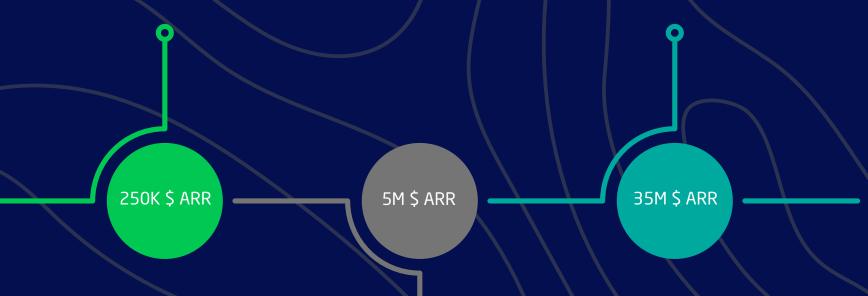
Achieve product-market fit and scale revenue

Phase 1: Clinical Validation

- FDA 510(k) clearance secured (US market entry)
 - 100+ enterprise customers globally
- Platform expansion: prognostics + treatment planning
 - Series A fundraise (\$15M+)

Establish category leadership

Phase 3: Global Scale



Phase 2: Regional Expansion

Achieve product-market fit and scale revenue

- 25+ enterprise customers (Nordics + DACH)
- Strategic partnerships with 2-3 PACS vendors
 - ISO 13485 certification
 - Expand to CT and MRI modalities

A World-Class Team Bridging Medicine and Al

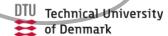


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Murad Mammadov

Chief Executive Officer (CEO)

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Backend Developer & Co-Founder

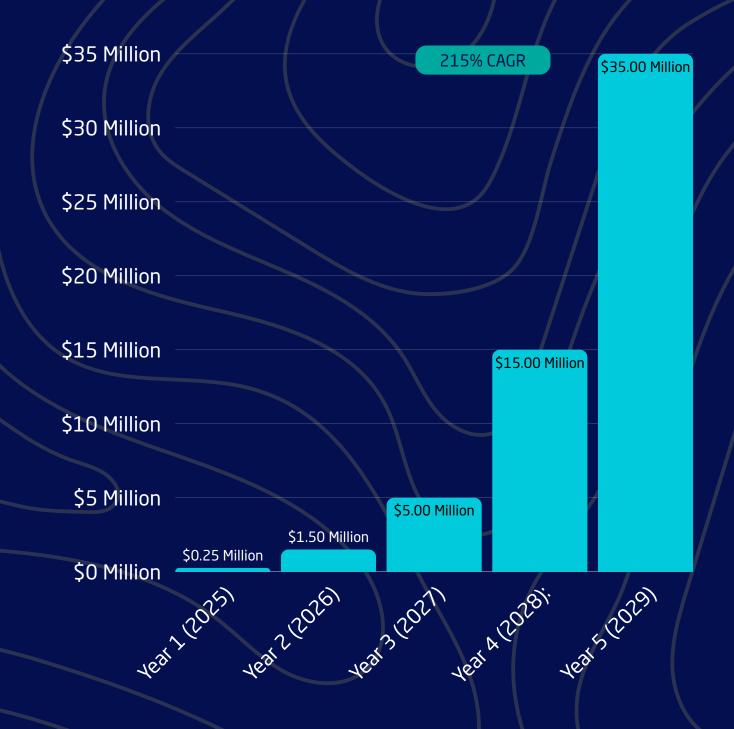






A High-Growth, Capital-Efficient Trajectory

Path to \$35M ARR with strong unit economics



Metric	Year 1	Year 2	Year 3	Year 4	Year 5
Customers	5	15	40	95	175
Avg ACV	\$50K	\$60K	\$65K	\$70K	\$75K
Gross Margin	75%	80%	83%	85%	85%
Annual Burn	\$1.2M	\$2M	\$2.5M	\$3M	Profitable
Headcount	12	20	35	60	85



- 1. Average 6-month sales cycle
- 2.85% gross retention rate
- 3. 120% net retention (expansion)
- 4. Customer acquisition cost: \$45K
- 5. LTV:CAC ratio reaches 5:1 by Y3

The Ask

Fueling the Next Stage of Growth

Seeking a

\$2 Million

Seed Investment

This capital takes us to \$1.5M ARR and a break-even trajectory

Positions us for Series A (~18 months at a \$15M+ valuation)

De-risks regulatory pathway and validates clinical efficacy



Go-to-Market 25%



Clinical & Regulatory 30%

Product & Eng.

45% (\$900K)

- Expand Al models to CT and MRI modalities
- Build enterprise-grade API and integration layer
- Hire 4 senior engineers + 1 ML researcher

Clinical & Reg.

30% (\$600K)

- Fund 5 paid pilot programs at Tier-1 hospitals
- Complete CE Mark certification process
- Publish 2+ peer-reviewed validation studies

Go-to-Market

25% (\$500K)

- Build initial sales team (2 AEs + 1 SE)
- Develop marketing collateral and clinical case studies
- Attend 4 major radiology conferences

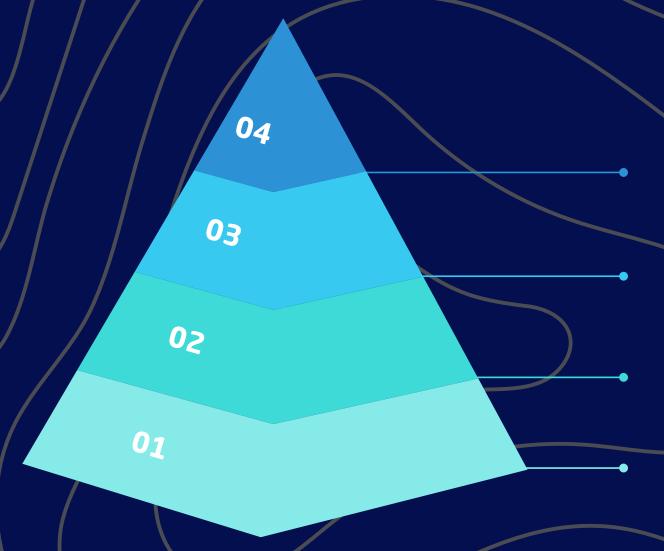
Our 10-Year Vision

From Diagnosis to Prognosis

"The future of medicine is not about replacing clinicians - it's about empowering them with unprecedented intelligence."

- Murad Mammadov, CEO & Co-Founder

"Skolyn will evolve from a diagnostic tool into a comprehensive clinical intelligence platform. By integrating multimodal data—genomics, lab results, EHRs, and imaging - we will not only detect disease but predict its course, guide personalized treatment decisions, and ultimately improve patient outcomes at population scale."



PREDICTIVE POPULATION HEALTH SYSTEM

Real-time health insights across entire populations

PROGNOSTIC CLINICAL INTELLIGENCE

Predicting disease progression, treatment response

MULTI-MODAL DIAGNOSTIC PLATFORM

Integrating labs, pathology, clinical notes

DIAGNOSTIC AI FOR MEDICAL IMAGING

X-ray, CT, MRI analysis with XAI



Thank You.

Let's build the future of diagnostics, together.

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