

Monyo.az

One Stop HORECA Platform

Hotel ◦ Restaurant ◦ Cafe

HO ◦ RE ◦ CA



Problems



For clients

- No information on nearby restaurants
- Traditional menus are inconvenient
- No online reservations
- Long wait time for bills & payments
- No information on venue format



For restaurants

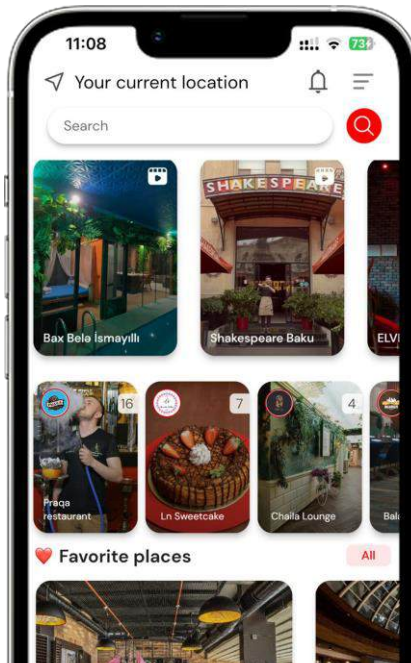
- Updating menu is time-taking and costly
- Processing orders and payments is time-taking
- No track of customer behavior
- POS systems require physical presence
- No automated reporting system

Monyo QR MENU



Products

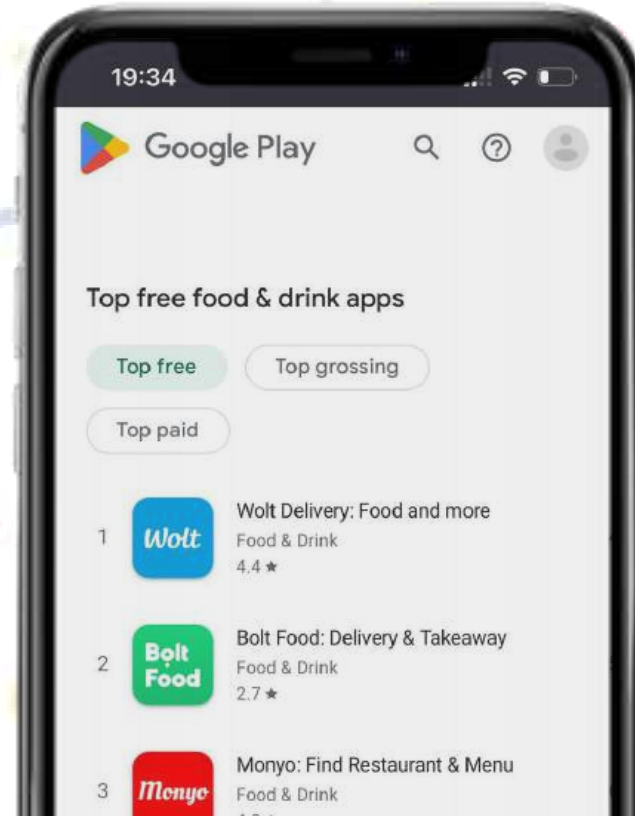
Monyo Super APP



Monyo POS



App Store & Google Play





APP OF THE YEAR 2022



APP OF THE YEAR 2023



Our traction

2023



1.8 M+

Unique User on QR Menu



1.5 K+

Lifetime Partners



12 M+

Times QR Menu used

2024



4.5 M+

Unique User on QR Menu



2.1 K+

Lifetime Partners



28 M+

Times QR Menu used

Business model

Subscription based – B2B



MONYO POS

\$200 Installation fee

\$ 30 – 60 Monthly fee

(Range)



MONYO QR

\$ 120 – 500 Annual fee

(Range)



MONYO APP

\$ 120 – 1000 Annual fee

(Range)

Partners

Restaurants



API Integrations



Our team



Rahid Agayev

CEO & Co-Founder

8 years in Sales & Marketing
AzMart – Exit



Kamran Gasimov

CTO & Co-Founder

12 Years in Tech Development
3 years in Management
Founder of Deirvlon Technologies.



2021



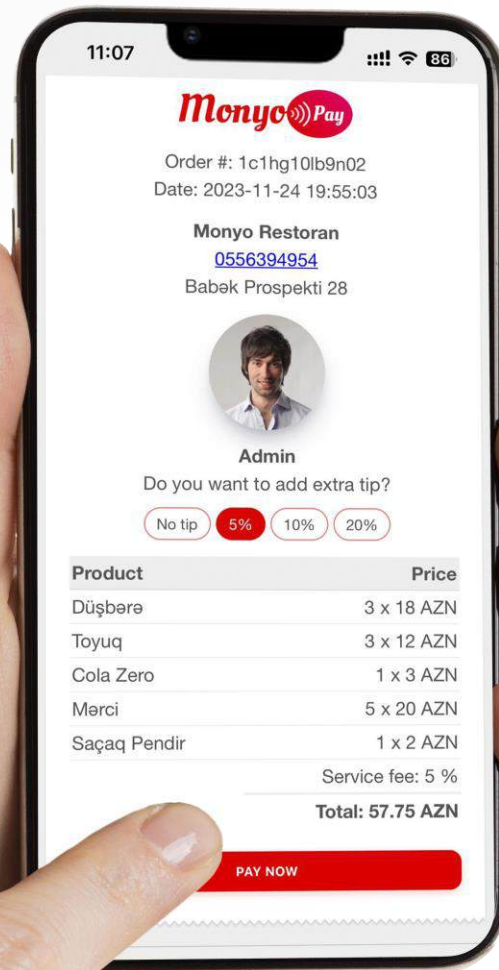
MONYO MENU

We made QRs mainstream in Azerbaijan

Dining v2.0



Monyo is redefining the entire dining experience.



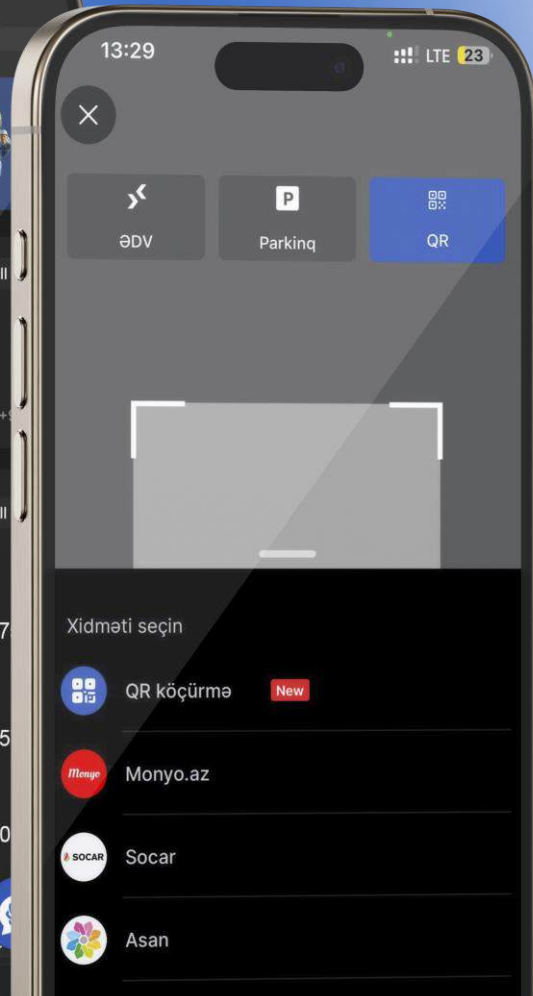
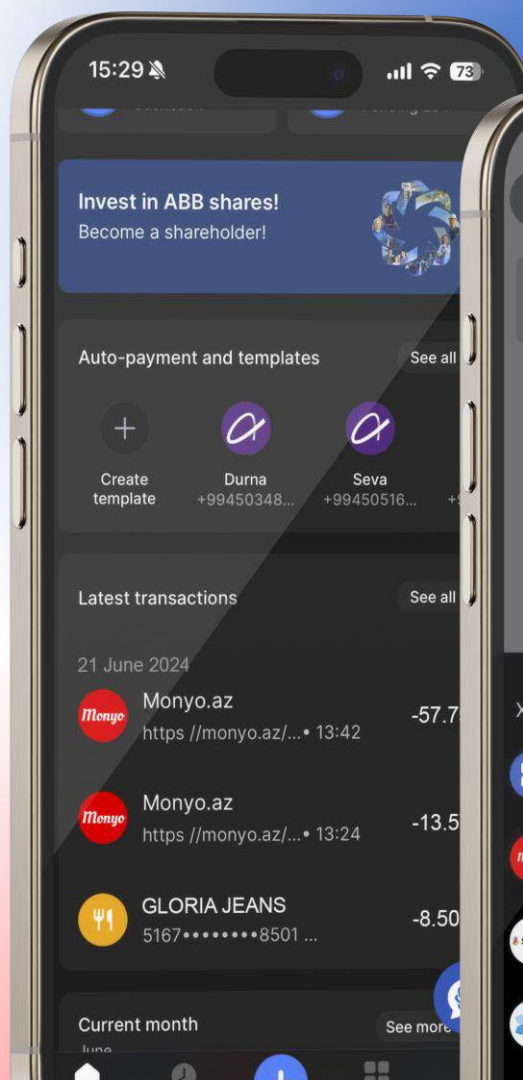
Monyo  Pay

International Bank of Azerbaijan

Largest Bank of Azerbaijan



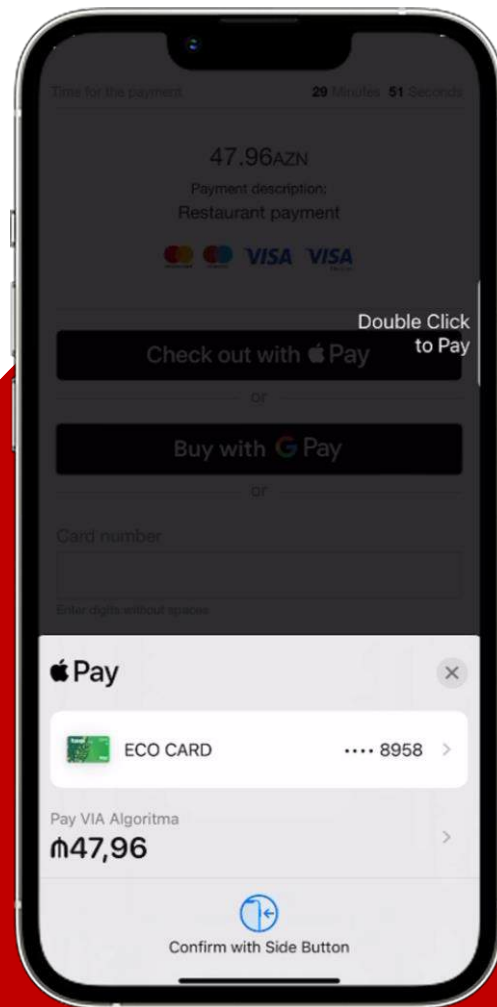
Monyo Pay



Monyo Pay



* First E-Com Payment in Azerbaijan



THIS
SUMMER





SEA BREEZE

RESORT

Monyo.az

📍 GANJA CITY

3% CASHBACK

KOLORIT

MARGARITA
ITALYAN RESTORAN

DAŞLI QALA
BY SAH SARAY

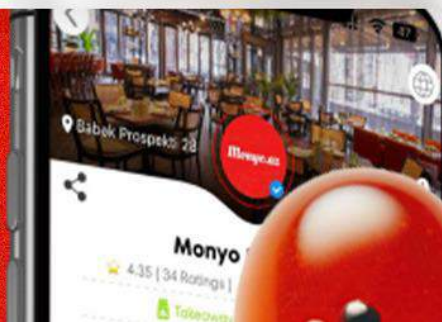
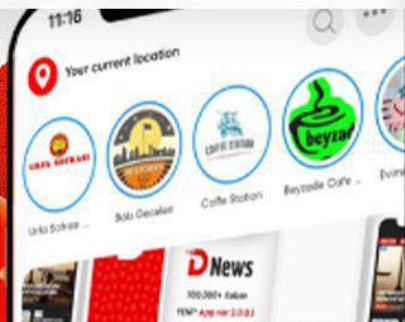
Nyamhouse
nyam

SAH SARAY

3 QAZAN
RESTAURANT

ZIRZAMI

Burbon
COFFEE SHOP



Monyo  Pay



VISA



Thanks!

Do you have any questions?

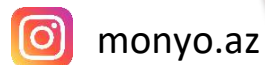
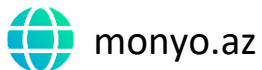
info@monyo.az

+994 55 639 49 54

www.monyo.az



Scan and download now!



2024

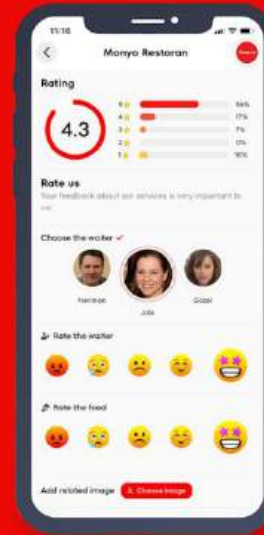
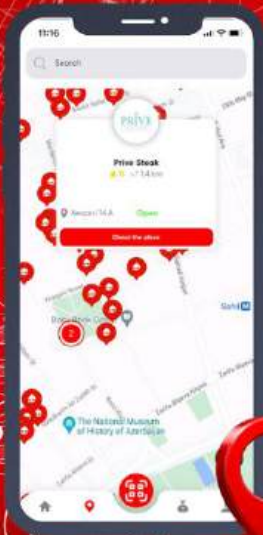
Discover
restaurants

See the menu

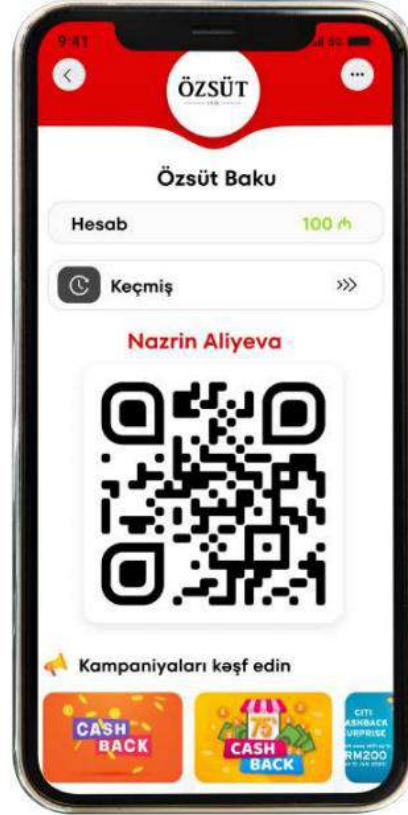
Be aware of
events



Rate
restaurants



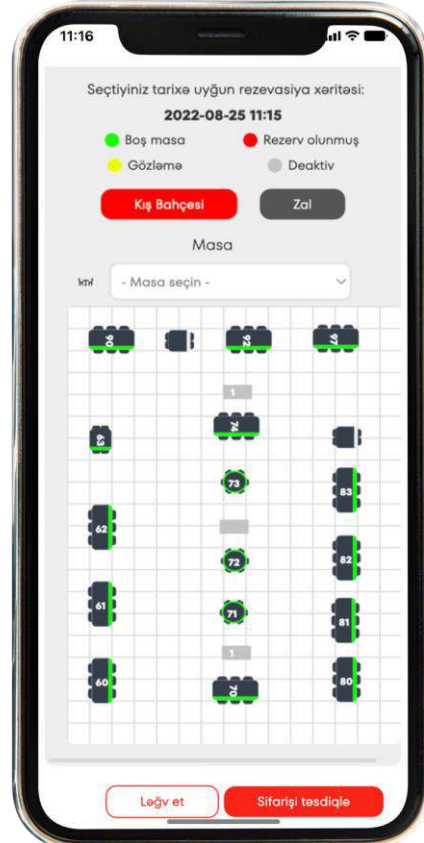
Cashback



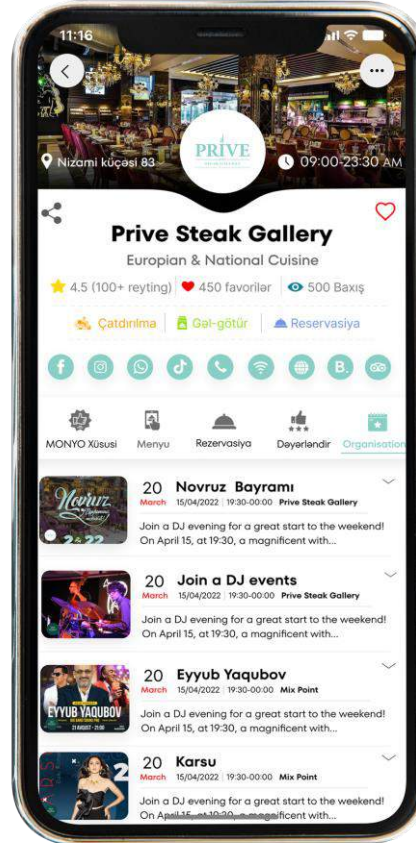
Rating



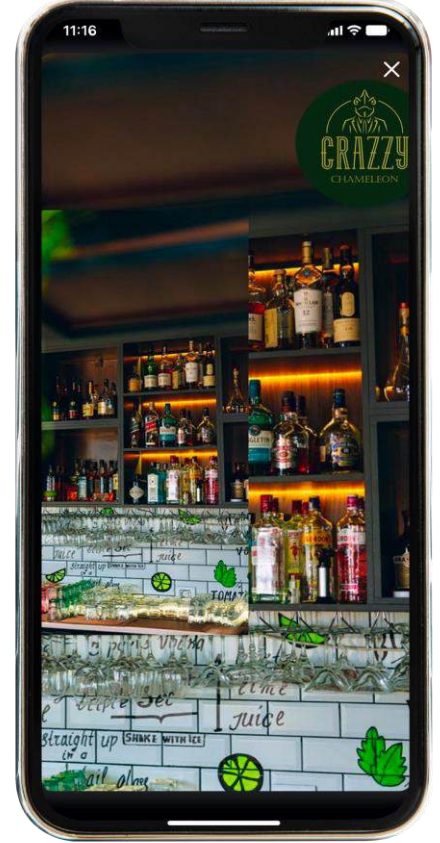
Reservation

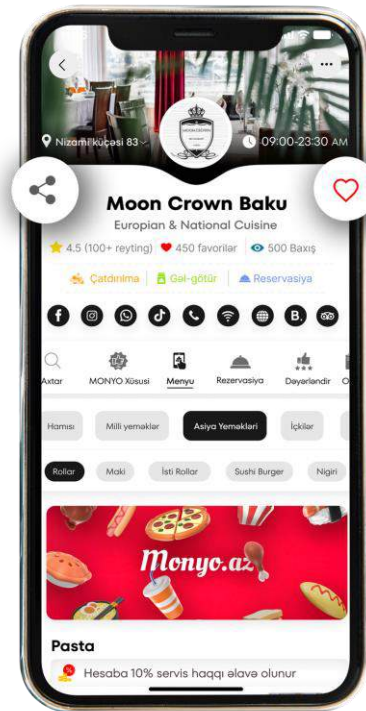
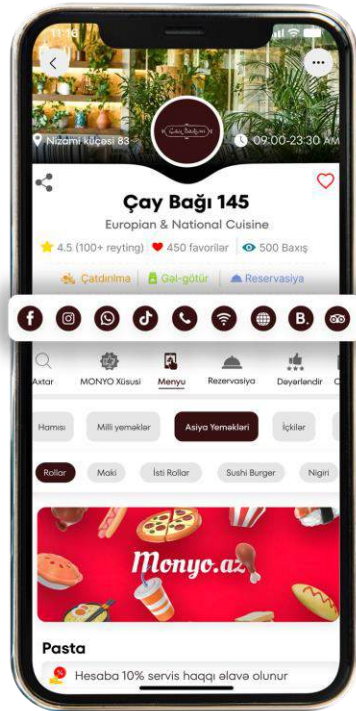
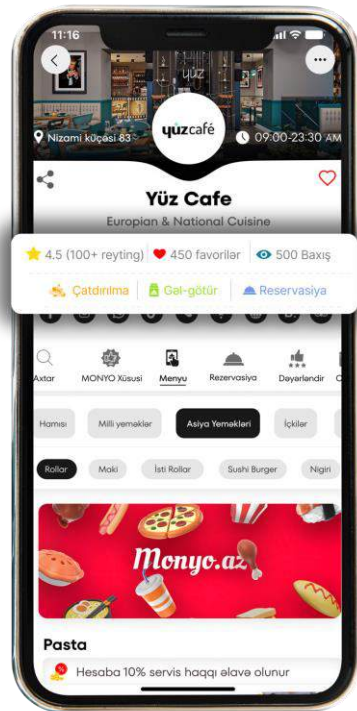
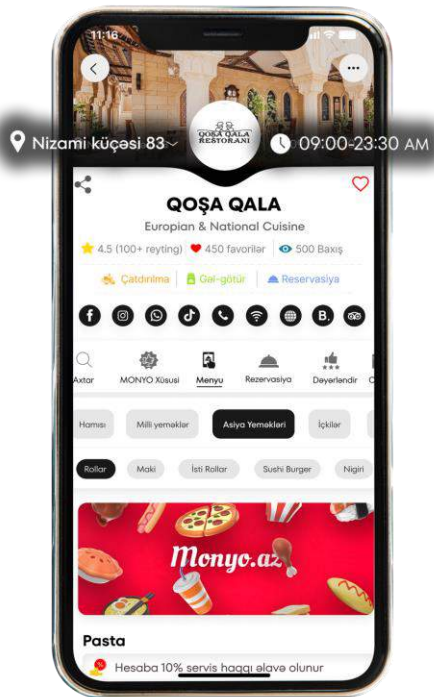


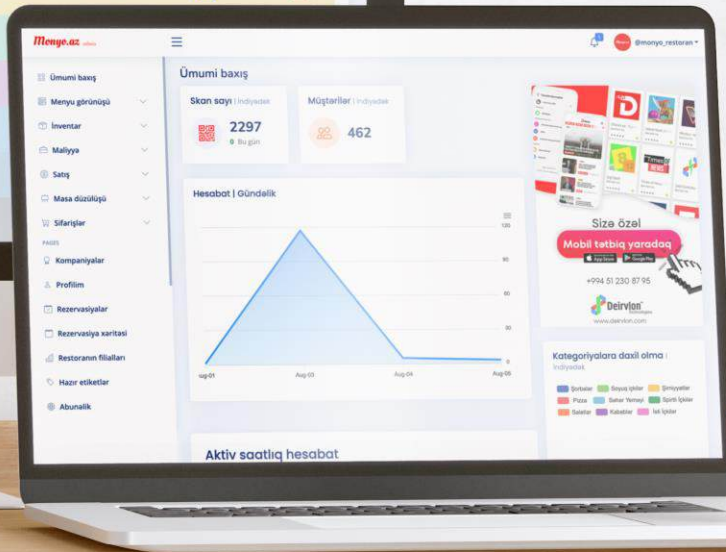
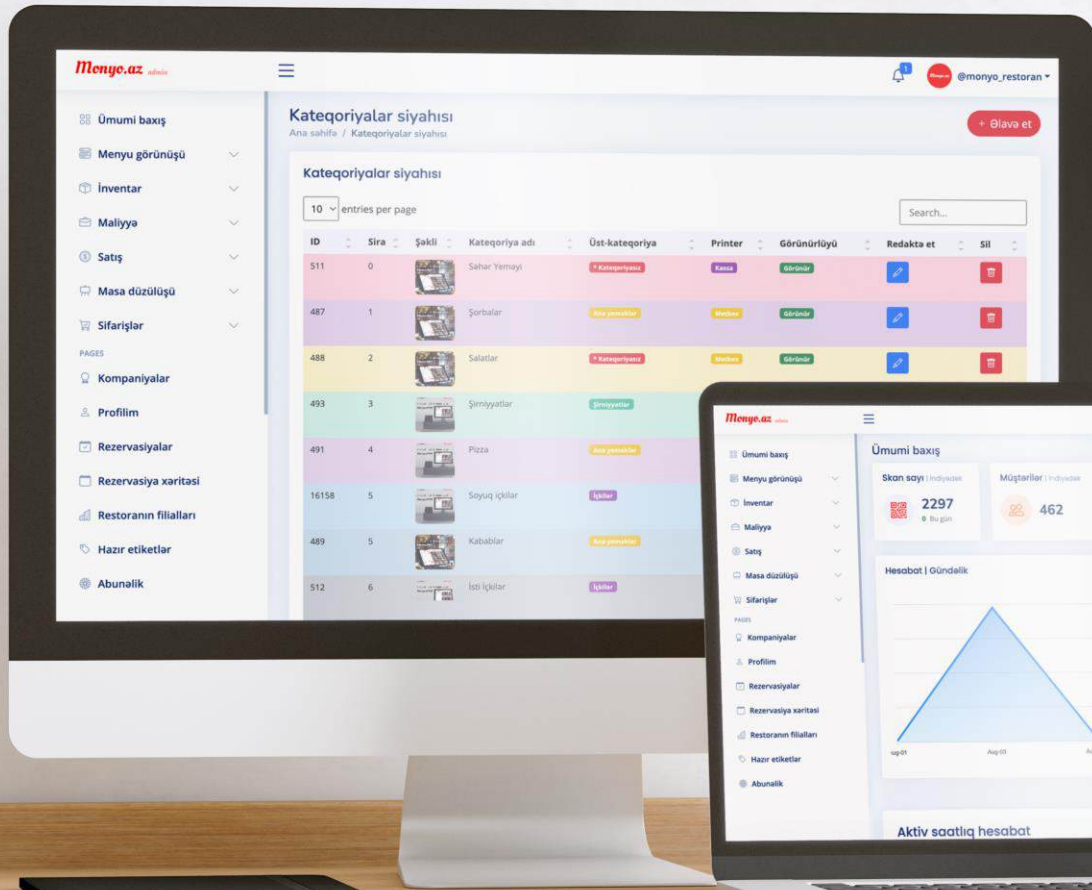
Events

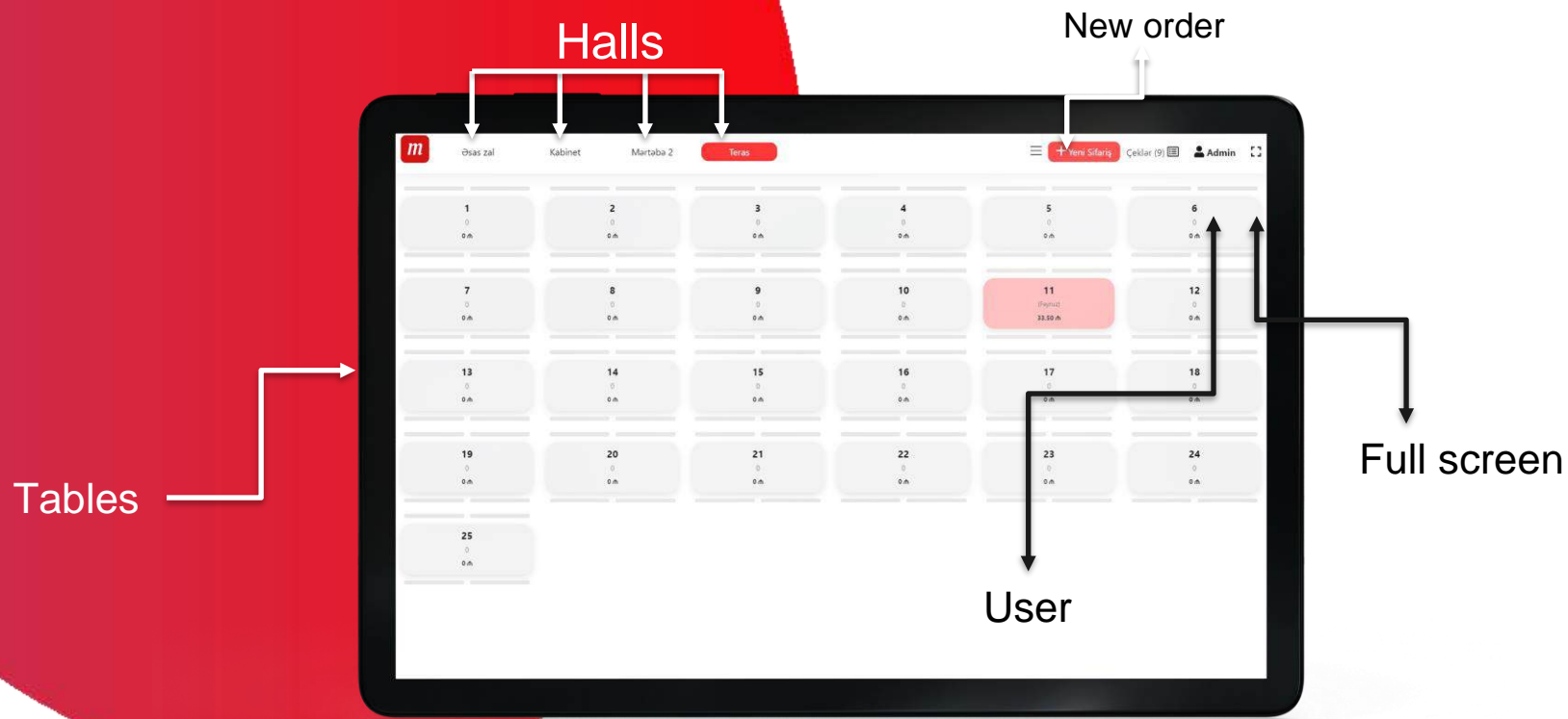


Interior









Monyo POS

Other receipt

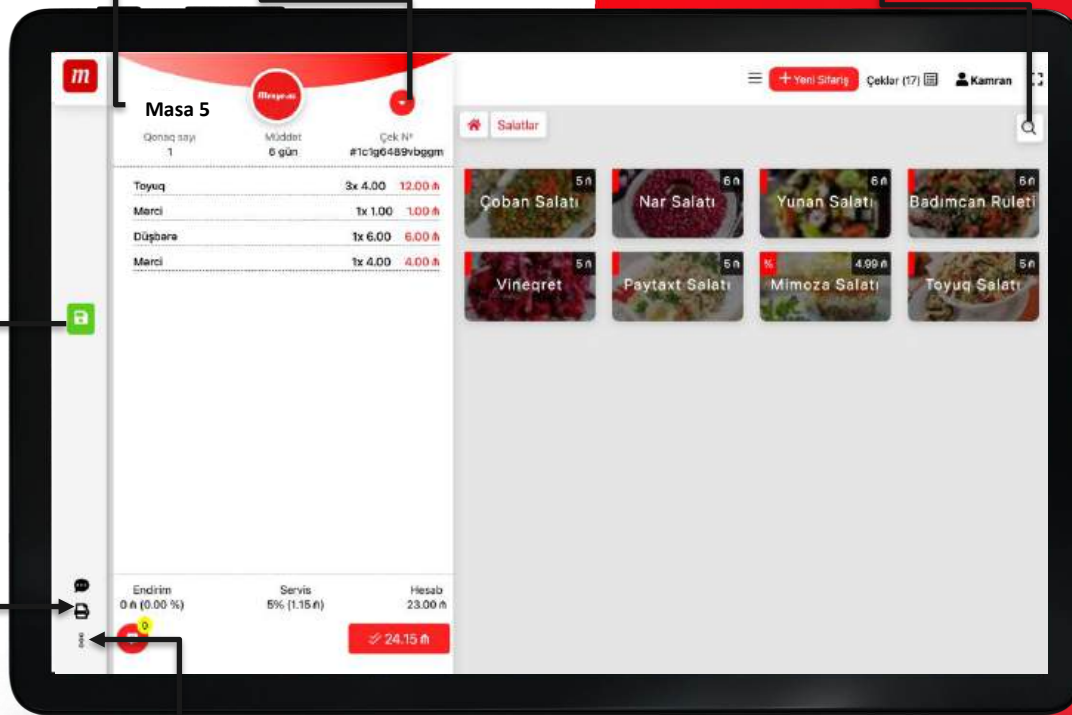
Search product

Table name

Send to kitchen

Print receipt

Receipt operations



We are looking for \$200 K

30%

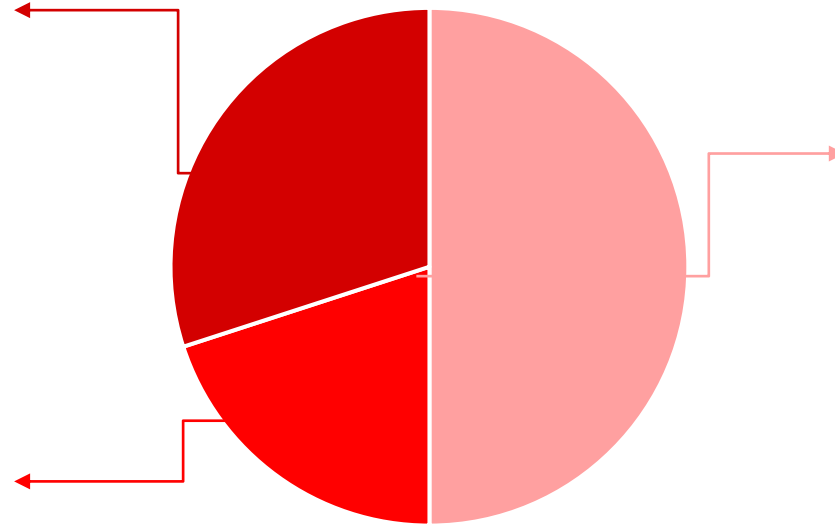
Operations

Cover all the costs of operations

20%

R & D

Development of new features



■ Marketing ■ R&D ■ Operational costs

50%

Marketing

- To reach 1 M Downloads
- Expand to new markets
- Increase brand awareness

